



GOVERNMENT OF SINDH TRANSPORT & MASS TRANSIT DEPARTMENT REQUEST FOR PROPOSALS

FEASIBILITY STUDY AND TRANSACTION ADVISORY SERVICES

DEVELOPMENT OF MOTOR VEHICLE FITNESS INSPECTION PROJECT UNDER PUBLIC PRIVATE PARTNERSHIP MODE

RFP Ref. No.: PPPN/T&MTD/PROC/FSTA/2023-24

Date: 19th January 2024

ASSIGNMENT BRIEF

The Transport & Mass Transit Department, Government of Sindh (**'Procuring Agency'**) received an Unsolicited Proposal (**'USP'**) from a private entity (**'USP Developer'**), seeking to design, finance, build, operate, maintain, and transfer a motor vehicle inspection project under public-private partnership mode in terms of Rule 15(A) of the SPP Rules, 2010 (**'Project'**).

The USP comprises feasibility with the supporting documents detailing therein the Project's technical, financial, legal aspects, etc., for the establishment of eight (8) motor vehicle inspection centers (fixed and mobile centers, initially at Karachi and then rest of the districts/ divisions of Sindh), each with a maximum of thirty-two (32) lanes, in three (3) sequential phases with a total construction period of two years and three months (2¾ years) and operation period of seventeen years nine months (17¾ years). The USP Developer has proposed to establish the centers with advance technological equipment for the vehicles' better visibility and fitness inspection checks using the industry's best approaches to achieve the multifaceted objectives, which inter alia include creating an enabling environment for climate-neutral action, ensuring road safety measurements, achieving social and economic benefits, etc., as part of Project.

The Procuring Agency now invites the sealed Bids from the Eligible Bidders (individual firms or their Consortia, as the case may be) for conducting a feasibility study and providing transaction advisory services to undertake the Project under a public-private partnership or any other suitable modality considering the Project's sustainability, viability, and value for money analysis in accordance with SPP Rules, 2010 (**'Assignment'**).

SCOPE OF SERVICES

The consulting **scope of services** concerning the Project under this Assignment includes, but is not limited to the:

- Ascertain the Project's viability on a standalone basis and through examining USP with various studies conducted and its results mentioned/ claimed thereof;
- Review the legal, institutional, and regulatory frameworks and identify potential bottlenecks with possible solutions;
- Check the Project's infrastructure, equipment, and technical requirements;
- Develop, evaluate, and prioritize various options with SWOT, CBA, VFM, NPV, and risk analysis for each option to achieve the proposed objectives sustainably; and recommend a way forward to the Government concerning the planning, institutional arrangement, transaction structure, financial viability;
- Prepare a report focusing on an effective communication strategy(ies) for mass marketing towards the proposed Project's enforceability;
- Analyze PPP options with various structuring and risk allocation matrix;
- Prepare and deliver presentations and reports on the Project-related documents before the PPP Policy Board and any other fora for seeking necessary approvals required under SPP Act, 2009, and Sindh PPP Act, 2010;
- Prepare bidding documents for bids solicitation from a private party under preferred PPP or any other suitable modality;
- Perform the tasks described in RFP Document and proposed by the successful Bidder in Technical Proposal while collaborating closely with the Project's key stakeholders, mainly Procuring Agency, at all stages of Project's development.

PRE-BID CONFERENCE SCHEDULE

MONDAY, 29TH JANUARY 2024 AT 16:00 HRS. (PST)

AT THE COMMITTEE ROOM OF TRANSPORT & MASS TRANSIT DEPARTMENT

ELIGIBILITY CRITERIA

The prospective Bidders (individual consulting firms or their consortium, as the case may be) must qualify the eligibility, technical evaluation criteria, and other terms & conditions with supporting documents as set out in the RFP Document.

BIDDING PROCESS

The Bidding Procedure will be conducted through National Competitive Bidding using the Quality and Cost Based Selection method as prescribed under Rules 15(2)(b) & 72(3) of SPP Rules and is open to all Eligible Bidders. The Contract will be awarded to a Bidder whose Bid found as the Most Advantageous Bid, i.e., a Bid attaining the highest combined weighted technical and financial score following the criteria set out in the RFP Document, subject to the Competent Authority's approval.

The prospective Bidders may seek further information by obtaining the RFP Document free of cost with effect from 19th January to 19th February 2024, either (a) physically, by submitting a written application during office hours at the address given below or (b) electronically, by downloading from the websites of the Procuring Agency <https://transport.sindh.gov.pk/> or <https://www.pppunitsindh.gov.pk/> or SPPRA <https://ppms.pprasindh.gov.pk/PPMS/> or by sending email at ppp.fsta@gmail.com.

The prospective Bidders are required to submit Bids comprising one (1) original Technical Proposal, one (1) original Financial Proposal, and one (1) soft copy of the Technical Proposal (USB/ DVD) containing all the supporting documents, as applicable and identified in the RFP Document, no later than 16:30 Hrs. PST on 20th February 2024 (**'Bids Submission Deadline'**) at the submission address given below. Any Bid received late due to any reason will be rejected.

The Bids (Technical Proposals) will be opened publicly in the presence of the Bidders' representatives, who may wish to attend on the Bids Submission Deadline at 16:45 Hrs. (PST) at the office address given below. The Bids submitted must remain valid for ninety (90) Days effective from the Bids Submission Deadline and must be accompanied by a bid security equivalent to 5% of the total quoted Bid Price in the shape of a pay order/ demand draft/ bank guarantee, valid for twenty-eight (28) Days beyond bid validity period, issued by the scheduled bank of Pakistan in favor of **'Secretary, Transport & Mass Transit Department'**.

The Procuring Agency reserves the right to reject any or all Bids subject to the relevant provisions of the SPP Rules and may cancel the Bidding Process at any time prior to the acceptance of a Bid in terms of Rule 25 of the SPP Rules.

The address referred to above for the RFP Document issuance and bids submission is:

**Deputy Secretary
Transport & Mass Transit Department**

Address: Room No. 350, 2nd Floor, Tughlaq House, Sindh Secretariat Building No. 2,
Kamal-Atta-Turk Road, Karachi.

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