



#### **EVALUATION REPORTS**

FEASIBILITY STUDY & TRANSACTION ADVISORY SERVICES FOR THE DEVELOPMENT OF CARBON EMISSION REDUCTION & CARBON REMOVAL PROGRAM THROUGH FORESTATION PROJECT UNDER PUBLIC PRIVATE PARTNERSHIP MODE

#### Approved by the Consultant Selection Committee

- 1. Section Officer II, Forest & Wildlife Department ('FWLD')
- 2. Assistant Chief (Agriculture), Planning & Development Department
- 3. Deputy Secretary (Dev-I), Finance Department
- Divisional Forest Officer, Direction Division Hyderabad F&WLD
   Chief Conservator of Forests (Mangroves & Rangelands), F&WLD

Office of the Chief Conservator of Forests, Address:

Sindh (Mangroves & Rangelands) Forest

Campus, Jinnah Avenue Model Colony, Karachi.

Phone: +92 21 3411096 +92 21 99245320

Website: https://sindhforests.gov.pk/ Email: ppp.fsta@gmail.com

#### SUMMARY

Evaluation Reports	.03
Bid Evaluation Report	03
Preliminary Evaluation and Eligibility Report	. 04
Technical Evaluation Report	
Combined Technical & Financial Evaluation Report	.10
Minutes of the Meetings	.11
RFP Document Review and Approval	
Bids Receipt – Technical Proposals Opening and Evaluation	13
Technical Evaluation Results Review and Discussion	
Technical Evaluation Results Review, Discussion, and Finalization	
Financial Proposals Opening, Evaluation and Finalization	
Attendance Sheets	22
Technical Proposals Opening	. 22
Financial Proposals Opening	23
Appendices	. 24
Bid Security Verification Letter by Procuring Agency to Issuing Bank	. 24
Bid Security Verification by the Issuing Bank	
Certificate for Verification of Bid Security	
Certificate for Price Competitiveness	28

Mar

1...29

The state of the s



			BID EVALU	ATION RE	PORT						
1.	Nam	e of Procuring Agency	Forest & Wildlif	e Departmen	t Government of S	indh					
2.		ler Reference	PD/PPPN//FWI	Forest & Wildlife Department, Government of Sindh PD/PPPN//FWD/PROC/FSTA/2023-24							
3.		ler Description/ Name of ltem</th <th>Feasibility stud</th> <th>y &amp; transac</th> <th>tion advisory servi</th> <th>ices for the dev I through foresta</th> <th>relopment of ation project</th>	Feasibility stud	y & transac	tion advisory servi	ices for the dev I through foresta	relopment of ation project				
4.	Meth	od of Procurement	National compe	titive bidding	using the quality ?	cost board sale					
5.	Kequest for proposal notice published in dailies: Express Tribune, Jang, Kawish, and the same was posted along with the RFP Documents on the Procuring Agency and SPPRA's websites (PRMS ID No. 704036 20 2004)										
6.		Bid Document Issued	Five (5)		a to Woodles (1 1 II	10 ID NO. 101930	0-23-0001)				
7.	Total	Bids Received	One (1)								
	Sr.			Name of Bi	ddar		NO WASHINGTON				
		M/s EMC Pakistan (Pvt) Consultancy (Pvt) Limite Co. ('HMC') (Legal Cons	U L LCIVI I I PERM	Call Longillto	nti LV Lord Dhada	- ((EVE1)					
8.	Date	nical Bids Opening	12th October 202	12 <sup>th</sup> October 2023							
9.	Numl Quali	ber of Technically fied Bids	One (1), i.e., EM	IC-ECM-EYF	-HMC						
10.	Bids	Rejected	Nil								
11.	Finar	icial Bids Opening Date	14th November 2	2023							
12.		ation Report	The state of the s	020							
	Sr.	Name of Bidder	Cost Offered by the Bidder (PKR)	Ranking in Terms of Cost	Comparison with Estimated Cost	Reasons for Acceptance or Rejection	Remarks				
	I.	EMC-ECM-EYF-HMC	216.000,000/-	1 <sup>st</sup>	↑ 08.00% <sup>1</sup>	The most advantageous bid	Refer to the Recommendations				

Recommendations: The Procuring Agency's Consultant Selection Committee unanimously recommends EMC-ECM-EYF-HMC the successful bidder, whose bid found as the **most advantageous bid**, i.e., a bid that after meeting the eligibility or qualification criteria secured the highest combined technical and financial score in accordance with the criteria and other terms & conditions specified in the RFP Documents. The Committee further recommends the Procuring Agency for awarding the Contract to EMC-ECM-EYF-HMC within the bid validity period, subject to the approval of Competent Authority and fulfilling all the codal requirements as applicable under the governed procurement framework.

(Member) Salik Naveed

Section Officer – II Forest & Wildlife Department

d Jeewat Rai - II Assistant Chief (Agr

Assistant Chief (Agriculture)
Planning & Development Department

(Member)

(Member)

Muhammad Naeem Khanzada

Deputy Secretary (Dev-I)

Finance Department

(Member/ Secretary)

Rab Dino Khatti Divisional Forest Officer

Direction Division Hyderabad Forest & Wildlife Department

(Chairman)

Riaz Ahmed Wagan

Chief Conservator of Forests (Mangroves & Rangelands)

Forest & Wildlife Department

<sup>&</sup>lt;sup>1</sup> Assignment's estimated cost is publicly accessible via https://ppms.pprasindh.gov.pk/PPMS/public/portal/procurement-plan



#### SUBJECT: COMBINED TECHNICAL & FINANCIAL EVALUATION.

Reference: Request for Proposal and its Corrigendum No. I floated by the Forest & Wildlife Department, Government of Sindh ('Procuring Agency') through publishing in the national dailies: Express Tribune, Kawish, and Jang dated 6th/9th September, and 02nd October 2023, respectively ('RFP'), and posting the same along with the RFP Document dated 06th September 2023 ('RFP Documents') on the Procuring Agency and SPPRA's PPMS websites at ID # T01936-23-0001 dated 06th September 2023 for solicitation of bids from eligible bidders (individual firms or consortia) in respect of the feasibility study & transaction advisory services for the development of carbon emission reduction & carbon removal program through forestation project under public-private partnership mode ('Assignment') in accordance with SPP Rules, 2010 ('SPP Rules')

Weightage	%	Currency	Pak Rupees
Technical	80	Lowest Bid Price	216,000,000
Financial	20	Estimated Bid Price	200,000,000

Sr. BIDDER'S NAME	TECHNICAL EV	FINAI	COMBINED EVALUATION				
	Technical Points (St)	Technical Score (T)	Bid Price	Financial Score (Sf)	Weighted Score (P)	Score (S)	Rank
	<b>A</b>	В	C	D	E	F=B+E	G
1. EMC-ECM-EYF-HMC	80.25	64.2	216.000,000/-	100.000	20.000	84.200	1 <sup>st</sup>
Award Recommendation	To the highest combined technical and financial score as per the criteria laid dov						
Award Recommendation	Bidder's name whose bid found as the most advantageous bid						/F-HMC

Recommendations: The Procuring Agency's Consultant Selection Committee unanimously recommends EMC-ECM-EYF-HMC the successful bidder, whose bid found as the most advantageous bid, i.e., a bid that after meeting the eligibility or qualification criteria secured the highest combined technical and financial score in accordance with the criteria and other terms & conditions specified in the RFP Documents. The Committee further recommends the Procuring Agency for awarding the Contract to EMC-ECM-EYF-HMC within the bid validity period, subject to the approval of Competent Authority and fulfilling all the codal requirements as applicable under the governed procurement framework.

(Member)

Salik Naveed Section Officer – II Forest & Wildlife Department (**Member)** Jeewat Rai

Assistant Chief (Agriculture)
Planning & Development
Department

(Member)

Muhammad Naeem Khanzada Deputy Secretary (Dev-I) Finance Department (Member/ Secretary)

Rab Dino Khatti Divisional Forest Officer Direction Division Hyderabad Forest & Wildlife Department (Chairman)
Riaz Ahmed Wagan
Chief Conservator of Forests
(Mangroves & Rangelands)

Forest & Wildlife Department



#### SUBJECT: PRELIMINARY EVALUATION AND ELIGIBILITY REPORT.

Reference: Request for Proposal and its Corrigendum No. I floated by the Forest & Wildlife Department, Government of Sindh ('Procuring Agency') through publishing in the national dailies: Express Tribune, Kawish, and Jang dated 6th/9th September, and 02nd October 2023, respectively ('RFP'), and posting the same along with the RFP Document dated 06th September 2023 ('RFP Documents') on the Procuring Agency and SPPRA's PPMS websites at ID # T01936-23-0001 dated 06th September 2023 for solicitation of bids from eligible bidders (individual firms or consortia) in respect the feasibility study & transaction advisory services for the development of carbon emission reduction & carbon removal program through forestation project under public-private partnership mode ('Assignment') in accordance with SPP Rules, 2010 ('SPP Rules')

In response to the above, the Procuring Agency, by cut-off date and time for submission of bids, received a single bid from the following bidder, comprising of a consortium, which the Procuring Agency's Consultant Selection Committee ('Committee') opened the technical proposal in the presence of the bidder's representative, and read aloud the basic information. Subsequently, the Committee undertook a preliminary assessment, including an eligibility verification check, and compiled/ prepared a preliminary evaluation report to ensure that the bid received complied with the essential requirements and other terms & conditions of the RFP Documents:

	Name of Bidder	70	cial	ica	<del>-</del>
Sr.		Lea	Finan	Techn	Legal
	M/s EMC Pakistan (Pvt) Limited ('EMC') (Lead and Technical Consultant) together with M/s ECCIDE Consultancy (Pvt) Limited ('ECM') (Technical Consultant), EY Ford Rhodes ('EYF') (Financial Consultant), and Haidermota & Co. ('HMC') (Legal Consultant) (collectively hereinafter referred to as 'EMC-ECM-EYF-HMC')	EMC	EYF	EMC ECM	нмс

	Preliminary Evaluation Report	Compliance Requirements
Sr.	RFP Documents Requirements	EMC-ECM- EYF-HMC
	The state of the s	
1.	The bidder submitted the technical proposal and financial proposal in a separate envelope;	4
2.	The bidder submitted the technical proposal and infancial proposal in a separate entropy of the Assignment's title;  The bidder submitted each proposal marked with 'Technical Proposal' and 'Financial Proposal' followed by the Assignment's title;	<b>4</b>
3.	The hidder submitted the required hard and soft copies of the technical and financial proposals,	
4.	The hidder submitted the technical proposal with each page initiated by their authorized representatives;	———— <del>—</del>
5.	The hidder submitted the technical proposal without disclosing any financial information;	
6.		
7	The hidder submitted only one proposal without any participation of the same sub-consultant, including individual experts,	
8.	The hidder submitted the hid having a required validity period of ninety (90) 08VS.	
-	The bidder submitted the bid or proposal and related documents written or translated into English;	
9.	The bidder submitted the documents checklist along with the technical proposal;	<b>Y</b>
10.	The bidder submitted the documents checking along within a reflected in the REP Documents, including the adventia, it and the reflected in the REP Documents.	
11,	The bidder submitted the documents checkinst along with the toomises proposed.  The bidder agreed to all the material terms and conditions reflected in the RFP Documents, including the adventa, it any.	

	Documents Checklist	Compliance Requirements
Sr.	RFP Documents Requirements	EMC-ECM- EYF-HMC
1.	Documents checklist duly filled, signed, and stamped by the bidder's authorized representative;	~
2.	Registration details, including Memorandum & Articles of Incorporation (or equivalent documents of constitution or association) and documents of registration of legal entity (including NTN, SRB, and PEC as applicable);	<b>'</b>
3.	Company profile describing the nature of business and field of experience:	Y
4.	Consortium agreement in consonance with ITC Clause 13.1(a) of the RFP Document's Data Sheet (applicable in case of a consortium only);	
7.	Date and place of the of signing the consortium agreement;	
	- Burnose of consortium (includes the details of contract scope for which the consortium has been invited to bid);	
	A clear and definite description of the proposed administrative arrangements for the management and execution of the Assignment,	
	Delineation of duties, responsibilities, and scope of work to be undertaken by each along with resources committed by consortium each member;	
	An undertaking that the firms are severally liable to the procuring agency for the performance of the services;	
	Duties, responsibilities, and powers of the lead member; and	
	The authorized representative of the consortium.	
	Power of Attorney on stamp paper of PKR 200 executed on the prescribed format;	<b>V</b> .
5.	Laterally Deet on the prescribed format duly gigned by the hidder's authorized representative:	~
6. 7.	Annual audited financial reports containing balance sheets, income statements, and cash flow statements of the last three (3) years issued by a certified	*
	chartered accountant firm;	<b>'</b>
8.	Income tax returns filed for the last three (3) years;	
9.	Bid security financial instrument without disclosing the amount of it;	7
10.	Qualification record indicating contracts scope and references proving completion of the requisite contracts in the last fifteen (15) years;	7
11.	Work orders and contract agreements with completion certificates or any substantial evidence relating to it;	3
12.	CVs of the Key Professional Staff dedicated to this Assignment;	
13.	Historical contracts' non-performing details, if any, with reasons leading to non-performance;	<del></del>
14.	List at a list and the specific specific and nature of such litigations:	- <del> </del>
15.	An affidavit on stamp paper of PKR 200 confirming the Bidder (in case of a consortium, each member): (a) is not in bankruptey of liquidation proceedings, (b) has not been convicted of fraud, corruption, collusion, or money laundering; (c) is not aware of any Conflict of Interest; (d) is not blacklisted; and (e) does not fall	*
	within any of the circumstances for inclinibility listed in the REP Documents:	
16.	Any other document, including Bid Forms and Forms-Tech, etc., as applicable and referred to in ITC, associated with qualifying the criteria.	

Documents/ information submitted

**Documents/ information submitted** 

Documents not submitted and/ or contains material deviations

Not applicable

and found complete in all respects

but found incomplete or minor deviations

(Member) Salik Naveed

Section Officer - II Forest & Wildlife Department (Member)

Jeewat Rai Assistant Chief (Agriculture) Planning & Development Department

(Member)

Muhammad Naeem Khanzada Deputy Secretary (Dev-I) Finance Department

(Member/ Secretary) Rab Dino Khatti

**Divisional Forest Officer Direction Division Hyderabad** Forest & Wildlife Department (Chairman)

Riaz Ahmed Wagan Chief Conservator of Forests (Mangroves & Rangelands) Forest & Wildlife Department



	ECT: PRELIMINARY EVALUATION AND ELIGIBILITY REPORT.  Eligibility Criteria Report	C	omplia	nce R	equire	ments
					-EYF-H	MC
r.		<b>EMC</b>	ECM	EYF	HMC	
	the spin server set up in Pakistan as evidenced by its registration	4	1			11 4
١.	Nationality: Bidder (in case of consortium, lead member) must have been incorporated or set up in Pakistan as evidenced by its registration Nationality: Bidder (in case of consortium, lead member) must have been incorporated or set up in Pakistan as evidenced by its registration Nationality: Bidder (in case of consortium, lead member) must have been incorporated or set up in Pakistan as evidenced by its registration					
	Nationality: Bidder (in case of consortium, lead member) must have been incorporated of set up in ranstant as evident as applicable under the law); documents (Memorandum & Articles of Association or equivalent documents);	~	4	4	4	~
2.	Registration: Bidder (in case of consortium, each member as applicable) mast mast restricted	<b>V</b>	4	4		
	(i) Federal Board of Revenue (FBR):	4	1	4		
	(ii) Sindh Peyenue Board or relevant tax authority;	<b>V</b>				
	(iii) Pakistan Engineering Council as Consulting Engineer;  (iii) Pakistan Engineering Council as Consulting Engineer;  (iii) Pakistan Engineering Council as Consulting Engineer;				7	
3.	(iii) Pakistan Engineering Council as Consulting Engineer;  Active Taxpayer: Bidder (in case of consortium, each member as applicable) must be on active taxpayer of FBR and must have filed	4	Y	4	l Y	
J.		7	1	4	4	<b>4</b>
4.	Power of Attorney and Consortium Agreement: Bidder (in case of Consortium):  Power of Attorney and Consortium Agreement: Bidder (in case of Consortium):	1				
4.				4	<b>V</b>	
		~	4	1	1	
	documents;  (ii) Must submit the Consortium Agreement along with Bid submitted to the Procuring Agency;  (iii) Must submit the Consortium Agreement along with Bid submitted to the Procuring Agency;  (iii) Must submit the Consortium Agreement along with Bid submitted to the Procuring Agency;					
	(ii) Must submit the Consortium Agreement along with Bid submitted to the Procuring Agency,  Financial Turnover: Bidder must have an average annual financial turnover of at least PKR 250 million during the last three years, as  Financial Turnover: Bidder must have an average annual financial turnover of at least PKR 250 million during the last three years, as					
5.	Financial Turnover: Bidder must have an average annual financial turnover of at least PKR 250 million during the last through the Bidder, in verifiable from the financial statements audited by a Certified Chartered Accountant in Pakistan or as applicable. However, the Bidder, in verifiable from the financial statements audited by a Certified Chartered Accountant in Pakistan or as applicable. However, the Bidder, in verifiable from the financial statements audited by a Certified Chartered Accountant in Pakistan or as applicable. However, the Bidder, in verifiable from the financial statements audited by a Certified Chartered Accountant in Pakistan or as applicable. However, the Bidder, in verifiable from the financial statements audited by a Certified Chartered Accountant in Pakistan or as applicable. However, the Bidder, in verifiable from the financial statements audited by a Certified Chartered Accountant in Pakistan or as applicable. However, the Bidder, in verifiable from the financial statements audited by a Certified Chartered Accountant in Pakistan or as applicable.	~	~	~	<b>Y</b>	Y
	verifiable from the financial statements audited by a Certified Chartered Accountant in Pakistan of as applicable, Notice of the verifiable from the financial statements audited by a Certified Chartered Accountant in Pakistan of as applicable, Notice of the verifiable from the financial statements audited by a Certified Chartered Accountant in Pakistan of as applicable, Notice of the verifiable from the financial statements audited by a Certified Chartered Accountant in Pakistan of as applicable, Notice of the verifiable from the financial statements audited by a Certified Chartered Accountant in Pakistan of as applicable, Notice of the verifiable from the financial statements audited by a Certified Chartered Accountant in Pakistan of as applicable, Notice of the verifiable from the financial statements audited by a Certified Chartered Accountant in Pakistan of as applicable, Notice of the verifiable from the financial statements and the verifiable from the case of a Consortium, the Lead Member alone must have an average annual financial turnover of at least PKR 100 million during the last three (3) years;					
	the case of a Consortium, the Lead Member alone must have an average annual financial turnover of at least PKR 100 million during the last three (3) years; other members collectively must have an average annual financial turnover of at least PKR 100 million during the last three (3) years; other members collectively must have an average annual financial turnover of at least PKR 100 million during the last three (3) years; other members collectively must have an average annual financial turnover of at least PKR 100 million during the last three (3) years;			120		HINN
•	other members collectively must have an average annual financial turnover of at least PKK 100 million during the last of the forestland experience: Bidder (in case of Consortium, technical member) must have completed at least one (1) assignment related to the forestland experience: Bidder (in case of Consortium, technical member) must have completed during the last fifteen (15) years;	~	<b>V</b>			*
6.	Experience: Bidder (in case of Consortium, technical member) must have dompleted during the last fifteen (15) years; for land use mapping or planning or carbon estimation project completed during the last fifteen (15) years; for land use mapping or planning or carbon estimation project completed during the last fifteen (15) years;	11111				
-	for land use mapping or planning or carbon estimation project completed during the last little (15) years, for land use mapping or planning or carbon estimation project completed during the last little (15) years, for land use mapping or planning or carbon estimation project completed during the last little (15) years, for last little (	~	1	1	1	<b>*</b>
7.	Key Professional Staff: Bidder (in case of consortium, any member, as applicable) must have and propose all the digital to the staff as listed under technical evaluation criteria, and each Consortium member firm must place at least one (1), and lead member firm staff as listed under technical evaluation criteria, and each Consortium member firm must place at least one (1), and lead member firm					
	should place at least two (2) key professional staff;	- College	MA ANNAHADIAN	4		
				1		
	(i) Financial Team Leader (ii) Carbon Finance Specialist			- 3		
	(iii) Project Finance Specialist		1			
	(iv) Technical Team Leader		V			
	(IV) Technical Teath Leader		V			
	(v) Forest Expert					
	(vi) Carbon Management Expert	1				
	(vii) Civil Engineer / Surveyor	4				
	(viii) Hydraulic Engineer	<b>Y</b>				
	(ix) GIS Specialist	4	<b>M</b>	-		
	(x) Environment Expert	~		-	80.5 WW	
	(xi) Social Safeguard Expert				4	
	(xii) Legal Team Leader				Y	
•	(xiii) Legal Expert					

	autonomous; and (ii) operates under commercial law; Provided that the government owned universities or research centers in Pakistan may					
9.	the state of the s	•	<b>*</b>	4	•	<b>,</b>
	Non-performing Contracts and Litigation History: Bidder (in case of consortium, each member) must provide details of: (i) non-performing contracts with cogent reasons; and (ii) disputes and litigation or arbitration cases in-hand and pending for adjudication (if any);	*	<b>V</b>	<b>*</b>	<b>v</b>	<b>,</b>
	Non-blacklisting/ Non-debarment: Bidder (in case of consortium, each member) must not be: (i) blacklisted by any public sector organization and IFIs; (ii) debarred by the Procuring Agency till the bid submission deadline; (iii) in bankruptcy or liquidation proceeding; and (iv) convicted of fraud, corruption, collusion, or money laundering;	•	<b>V</b>	<b>V</b>	4	
12.		*	4	4	V	•
Bide	der's Compliance Requirements (Eligibility)			Qua	lified	

3. After completing the preliminary assessment and eligibility verification check, the Committee found the bidder, i.e., EMC-ECM-EYF-HMC, substantially compliant or eligible compared to the basic parameters, eligibility criteria, and other terms and conditions specified in the RFP Documents. However, during this assessment, some clarifications were required to ensure the reliability of information and capability of the bidder that was invariably sought in writing by the Procuring Agency, pursuant to the approval of the Committee as required under the SPP Rules. Besides, before completing the bidder's evaluation, the Committee conducted cross-verification for some information through reliable and credible sources, including the regulatory and clients' portals. As a result, the Committee decided to evaluate the bidder's technical proposals based on technical evaluation criteria and the points-scoring system mentioned in the RFP Documents.

(Member)
Salik Naveed
Section Officer – II
Forest & Wildlife Department

(Member)
Jeewat Rai
Assistant Chief (Agriculture)
Planning & Development
Department

(Member)
Muhammad Naeem Khanzada
Deputy Secretary (Dev-I)
Finance Department

(Member/ Secretary)
Rab Dino Khatti
Divisional Forest Officer
Direction Division Hyderabad
Forest & Wildlife Department

(Chairman)
Riaz Ahmed Wagan
Chief Conservator of Forests
(Mangroves & Rangelands)
Forest & Wildlife Department



#### SUBJECT: TECHNICAL EVALUATION REPORT.

	Technical Evaluation Report			EMC	ECM	-EYF-ŀ	IMC
Sr.	RFP Documents Requirements Sub-Criteria and Points	Maximum Points	EMC	ECM			Awarde Points
1.	Bidder's Experience (Maximum Points = 50)						
.1.	General Experience (Maximum Points = 16)						
1.1	Bidder's (in case of a Consortium, technical members) experience of feasibility study of forest and/ or natural resources, such during the last fifteen (15) years [1.5 points for each project]				elated	project	
1.2	Feasibility Study Bidder's (in case of a Consortium, technical members) experience in conducting environmental impact assessment stu	6.00	4.				4.50
1.3	resources-related projects, with each project's minimum cost of PKR 1,500 million or assignment's minimum total contract fifteen (15) years [1 point for each project]  Environmental Impact Assessment  Bidder's (in case of a Consortium, legal member) experience in preparing bidding packages (including bidding documents and/ or natural resources-related projects and/ or EPC or turnkey projects, with each project's minimum cost of PKR 1,500 million or assignment's minimum total contract fifther contracts.	4.00 and agreeme	4 nt, etc.	.0 ) for inf	rastru	cture d	4.00 evelopm
	of PKR 5 million, completed during the last fifteen (15) years [1 point for each project]		grimen	. 5	mum		3.00
	Bidding Package Bidder's (in case of a Consortium, financial member) experience in developing the financial models and project structu	3.00	A		lanna.	3.0	
.1.4	resources-related projects and/ or EPC or turnkey projects, with each project's minimum cost of PKR 1,500 million or assignr completed during the last fifteen (15) years [1 point for each project] Financial Model and Project Structuring	nent's minimu	m total	contra	ct valu	e of Ph	(R 5 milli 3.00
2.	Relevant Experience (Maximum Points = 34)						
.2.1	Bidder (in case of Consortium, technical member) experience relating to forestland for land use mapping or planning and/listed below, completed during the last fifteen (15) years:  (a) ≥ 10,000 acres [5.0 points for each project]; and/ or  (b) ≥ 7,500 acres and < 10,000 acres [4.0 points for each project]; and/ or  (c) ≥ 5,000 acres and < 7,500 acres [3.0 points for each project]; and/ or  (d) ≥ 2,500 acres and < 5,000 acres [2.5 points for each project].  Forestland Mapping and/ or Planning and/ or Carbon Estimation	10.00	5	.0			5.00
2.2	Bidder (in case of Consortium, technical or financial members) experience in preparation of allometric equations of various sequestration project/ document completed during the last fifteen (15) years [3 points for each project]				timatio	ons for	
	Allometric Equations	9.00	0				0.00
2.3	Bidder's (in case of a Consortium, legal member) experience in preparing bidding package [RFP and draft PPP agreems sharing)] for infrastructure development-related and/ or natural resources related projects under the PPP modality, compoints for each project]	ent (including eted during t	key pe ne last	erforma fifteen	nce ir (15) y	idicatoi rears l	rs and ris Bidder's
	Bidding Package under PPP modality	9.00		1		9.0	9.00

-

	Financial Model and Project Structuring under PPP modality	6.00	6.0		6.00
2.	Key Professional Staff (Maximum Points = 35)				
2.1.	Financial Team (Maximum Points = 8)				0.00
2.1.1	Financial Team Leader	3.00	3.0		3.00
	Carbon Finance Specialist	3.00	1.9	AND DESCRIPTION OF THE PERSON	1.95
	Project Finance Specialist	2.00	2.0		2.00
2.2.	Technical Team (Maximum Points = 22)				F 00
2.2.1	Technical Team Leader	5.00	5.0		5.00
THE RESERVE THE PARTY OF THE PA	Forest Expert	4.00	4.0		4.00
2.2.3	Carbon Management Expert	4.00	4.0		4.00
2.2.4	Civil Engineer/ Surveyor	2.00	2.0		2.00
	Hydraulic Engineer	2.00	1.8		1.80
2.2.6	GIS Specialist	2.00	2.0		2.00
2.2.7	Environment Expert	1.50	1.5		1.50
2.2.8	Social Safeguard Expert	1.50	1.5		1.50
	Legal Team (Maximum Points = 5)				
2.3.1	Legal Team Leader	3.00		3.0	3.00
2.3.2	Legal Expert	2.00		2.0	2.00
and the second second second second	Financial Capability (Maximum Points = 6)				
3.	Average annual financial turnover of last three (3) years				
3.1	Financial Turnover	3.00	3.0		3.00
4	II. I. I. I. I. I. A. A. I.				
4.1	Understanding of the Assignment and Proposed Methodology (Maximum Forms = 5)  Understanding of the Assignment and proposed methodology with work plan containing pragmatic approaches, including objectives and targeted milestones set in TOR within the stipulated timelines:			Assignme	THE RESIDENCE OF THE PARTY OF T
	Appreciation and clarity of the Project with evidence of site visit	1.50	1.5		1.50
4.2	Understanding of the Assignment's objectives	1.50	1.5		1,50
4.3	Proposed quality methodology (concise, clear, complete) for undertaking Assignment	5.00	4.0		4.00
4.4	Suggested changes for improvements to the Assignment's Terms of Reference	2.00	0.5		0.50
4.4	Work plan and staffing schedule	1.00	1.0		1.00
4.6	Existing commitments, engagements, and available strength with justification.	1.00	0.5		0.50
	Total Points	100.00		30.25	

4. After completing the technical evaluation, the Committee found the bidder, i.e., EMC-ECM-EYF-HMC, technically qualified compared to the technical evaluation criteria and other terms and conditions specified in the RFP Documents. However, during this assessment, some clarifications were required to ensure the reliability of information and capability of the bidder that was invariably sought in writing by the Procuring Agency, pursuant to the approval of the Committee as required under the SPP Rules. Besides, before completing the bidder's evaluation, the Committee conducted cross-verification for some information through reliable and credible sources, including the regulatory and clients' portale. Resultantly, the Committee decided to open and evaluate the bidder's sealed financial proposal publicly in the presence of the bidder's representative in accordance with the SPP Rules.

(Member)
Salik Naveed
Section Officer – II
Forest & Wildlife Department

(Member)
Jeewat Rai
Assistant Chief (Agriculture)
Planning & Development
Department

(Member)
Muhammad Naeem Khanzada
Deputy Secretary (Dev-I)
Finance Department

(Member/ Secretary)
Rab Dino Khatti
Divisional Forest Officer
Direction Division Hyderabad
Forest & Wildlife Department

(Chairman)
Riaz Ahmed Wagan
Chief Conservator of Forests
(Mangroves & Rangelands)
Forest & Wildlife Department



#### SUBJECT: COMBINED TECHNICAL & FINANCIAL EVALUATION.

Reference: Request for Proposal and its Corrigendum No. I floated by the Forest & Wildlife Department, Government of Sindh ('Procuring Agency') through publishing in the national dailies: Express Tribune, Kawish, and Jang dated 6<sup>th</sup>/9<sup>th</sup> September, and 02<sup>nd</sup> October 2023, respectively ('RFP'), and posting the same along with the RFP Document dated 06<sup>th</sup> September 2023 ('RFP Documents') on the Procuring Agency and SPPRA's PPMS websites at ID # T01936-23-0001 dated 06<sup>th</sup> September 2023 for solicitation of bids from eligible bidders (individual firms or consortia) in respect of the feasibility study & transaction advisory services for the development of carbon emission reduction & carbon removal program through forestation project under public-private partnership mode ('Assignment') in accordance with SPP Rules, 2010 ('SPP Rules')

Weightage	<b>%</b>	Currency	Pak Rupees
Technical	80	Lowest Bid Price	216,000,000
Financial	20	Estimated Bid Price	200,000,000

Sr.	BIDDER'S NAME	TECHNICAL EV	TECHNICAL EVALUATION		FINANCIAL EVALUATION			COMBINED EVALUATION	
		Technical Points (St)	Technical Score (T) B	Bid Price C	Financial Score (Sf) D	Weighted Score (P) E	Score (S) F=B+E	Rank G	
		A							
1. EMC-EC	CM-EYF-HMC	80.25	64.2	216,000,000/-	100.000	20.000	84.200	1 <sup>st</sup>	
Award Recommendation		To the highest combined technical and financial score as per the criteria laid down in RFP Document							
	ario de encontra estado comencia en entre de la comencia del comencia de la comencia del comencia de la comencia del la comencia de la comencia del la comencia de la comen		Bidder's name whose bid found as the most advantageous bid					F-HMC	

Recommendations: The Procuring Agency's Consultant Selection Committee unanimously recommends EMC-ECM-EYF-HMC the successful bidder, whose bid found as the most advantageous bid, i.e., a bid that after meeting the eligibility or qualification criteria secured the highest combined technical and financial score in accordance with the criteria and other terms & conditions specified in the RFP Documents. The Committee further recommends the Procuring Agency for awarding the Contract to EMC-ECM-EYF-HMC within the bid validity period, subject to the approval of Competent Authority and fulfilling all the codal requirements as applicable under the governed procurement framework.

(Member)

Salik Naveed Section Officer – II Forest & Wildlife Department (Member) Jeewat Rai

Assistant Chief (Agriculture)
Planning & Development
Department

(Member)

Muhammad Naeem Khanzada Deputy Secretary (Dev-I) Finance Department (Member/ Secretary)

Rab Dino Khatti Divisional Forest Officer Direction Division Hyderabad Forest & Wildlife Department

(Chairman)

Riaz Ahmed Wagan Chief Conservator of Forests (Mangroves & Rangelands) Forest & Wildlife Department



SUBJECT: MINUTES OF THE FIRST MEETING OF THE CONSULTANT SELECTION COMMITTEE TO REVIEW AND DISCUSS THE RFP DOCUMENT.

A meeting of the Consultant Selection Committee ('Committee') constituted vide Forest & Wildlife Department (F&WLD) ('Procuring Agency') notification dated 7<sup>th</sup> December 2022 for procurement of consulting services to develop carbon emission reduction & carbon removal program through forestation project under public-private partnership mode ('Assignment') was held on 5<sup>th</sup> September 2023 at 3.30 p.m. under the chairmanship of the Chief Conservator of Forests (Mangroves & Rangelands) Sindh at the office of F&WLD, to review and discuss the Assignment's RFP Document in terms of Rule 71(1) read with Rule 66 of the Sindh Public Procurement Rules, 2010 ('SPP Rules').

- 2. At the outset, the Chair welcomed the Committee members and then asked the Secretary/ Divisional Forest Officer Direction Division Hyderabad, F&WLD, to brief the Assignment's background with a further course of action required to initiate a competitive bidding process in accordance with the SPP Rules.
- 3. The Secretary apprised the forum that the Public-Private Partnership (PPP) Policy Board, in its 38<sup>th</sup> meeting held on 26<sup>th</sup> October 2022, accorded approval on the application of the F&WLD to access the project development facility funds for engaging consultants under instant procurement's Assignment. Pursuant to it, the Procuring Agency constituted this Committee in consonance with Rule 67 to perform the functions related to the Assignment's bidding process as entrusted under Rule 71 of the SPP Rules. The Committee initiated the bidding process but could not complete it within the validity period due to unavoidable reasons; hence, the Procuring Agency canceled the process in terms of Rule 25 of the SPP Rules. After that, the Procuring Agency, in consultation with the stakeholders, has updated the Assignment's draft RFP Document that inter alia includes changes in the criteria and other terms & conditions as part of the addendum and response documents issued during the previously canceled process.
- 4. The Committee was informed that the Assignment's RFP Document has been updated considering the procurement nature, market conditions, complexity, risk, value and objective, lessons learned from the previous procurements of a similar nature of consultancy assignments, and other factors as per the best practices while observing the SPP Rules. The draft requires the prospective bidders or interested consultants to submit the technical and financial proposals in separate and sealed envelopes, for which adequate response time of up to twenty-three (23) days has been allocated, enabling the bidders to prepare and submit their bids as required under Rule 75(2) the SPP Rules.
- 5. The Secretary further apprised that the Procuring Agency has prepared the Assignment's RFP Document using the Quality & Cost Based Selection (QCBS) selection method, with technical and financial weightage 80:20, respectively, for hiring the consultants in terms of Rule 72(3) of the SPP Rules. In this connection (to opt for this selection method), the Procuring Agency has already sought the approvals of the Competent Authority, i.e. the Secretary F&WLD, as required under Rule 72(1)(c) read with Rule 2(1)(k) of the SPP Rules and Section 2(k) of the SPP Act, 2009.
- The Committee reviewed and discussed the Assignment's RFP Document, including the eligibility and technical evaluation criteria, per se, in detail and unanimously decided to approve the same for initiating the bidding process through publishing the RFP in widely circulated dailies and posting the same along with the RFP Document, including its supporting documents in compliance with the SPP Rules and orders or instructions relating to it, on the Procuring Agency and Authority's PPMS websites as required under Rules 17, 18 & 21(4) read with Rules 64 & 73 of the SPP Rules. Besides, the Committee advised the Procuring Agency to

vised the F

ensure responses to or rectify the SPPRA's observations, if any, received via the PPMS portal on time to ensure strict adherence with the SPP Rules at each level.

7. The meeting ended with a vote of thanks to and from the Chair.

(Member) Salik Naveed

Section Officer - II Forest & Wildlife Department Jeewat Rai

Assistant Chief (Agriculture)

Planning & Development Department

(Member)

Muhammad Naeem Khanzada Deputy Secretary (Dev-I)

Finance Department

(Member/ Secretary)

Rab Dino Khatti **Divisional Forest Officer** Direction Division Hyderabad Forest & Wildlife Department (Chairman)

Riaz Ahmed Wagan Chief Conservator of Forests (Mangroves & Rangelands) Forest & Wildlife Department



SUBJECT:

MINUTES OF THE SECOND MEETING OF THE CONSULTANT SELECTION COMMITTEE TO OPEN AND EVALUATE THE BID (TECHNICAL PROPOSAL ONLY).

A meeting of the Consultant Selection Committee ('Committee') constituted vide Forest & Wildlife Department (F&WLD) ('Procuring Agency') notification dated 7<sup>th</sup> December 2022 for procurement of consulting services to develop carbon emission reduction & carbon removal program through forestation project under public-private partnership mode ('Assignment') was held on 12<sup>th</sup> October 2023 at 4.30 p.m. under the chairmanship of the Chief Conservator of Forests (Mangroves & Rangelands) Sindh at the office of F&WLD, to open and evaluate the bids (technical proposals only) under the instant Assignment following the steps laid down under Rule 66 read with Rules 41 & 46(2) of the SPP Rules, 2010 (the 'SPP Rules').

- 2. At the outset, the Chair welcomed the Committee members and then asked the Secretary/ Divisional Forest Officer Direction Division Hyderabad, F&WLD, to brief the forum on the Assignment's bidding process completed so far and the next course of action for opening and evaluation of received bids at the scheduled time prescribed in RFP Document.
- 3. The Secretary apprised the forum that the Procuring Agency, pursuant to the Committee's approval accorded in the last meeting for the RFP Document's issuance, floated the notice inviting tenders/ request for proposals ('RFP') through publishing in the national dailies: Express Tribune, Kawish, and Jang dated 6<sup>th</sup> & 9<sup>th</sup> September 2023, respectively, and posted the same along with the RFP Document and procurement plan on the Procuring Agency and SPPRA's PPMS websites at ID # T01936-23-0001 dated 06<sup>th</sup> September 2023 in accordance with Rules 11, 17, 18 & 21 of the SPP Rules.
- 4. As per the RFP, the prospective bidders were required to prepare and submit their bids to the Procuring Agency within the response time of twenty-three (23) days, with the bids' submission deadline up to 29<sup>th</sup> September 2023. However, during the response time, various prospective bidders approached the Procuring Agency by submitting their written requests for the bids' submission deadline extension for a further two (2) weeks, which the Procuring Agency, after due deliberation and considering procurement principles, approved with an extension in response time and bids submission deadline up to 12<sup>th</sup> October 2023 through issuing a corrigendum published in the national dailies on 02<sup>nd</sup> October 2023 and posted on the Procuring Agency and SPPRA's PPMS website on 29<sup>th</sup> September 2023 in accordance with the SPP Rules.
- 5. In response to the above, the Procuring Agency, till the cut-off date and time for bids' submission as of today till 4.30 p.m., has received only a single bid from a bidder comprising a consortium led by M/s EMC Pakistan (Pvt) Limited (Technical Consultant) together with M/s ECCIDE Consultancy (Pvt) Limited (Technical Consultant), EY Ford Rhodes (Financial Consultant), and Haidermota & Co. (Legal Consultant) (collectively hereinafter referred to as 'EMC-ECM-EYF-HMC').
- 6. The Committee acknowledged that the Procuring Agency while marketing the procurement Assignment's information on time through national print media, afforded ample opportunity with a response time of up to thirty-six (36) days sufficient for the prospective bidders to prepare and submit their bids; nevertheless, the Procuring Agency received only a single bid that can be accepted subject to qualifying the requirements, which has been complied so far, as laid down under Rule 48 of the SPP Rules. Secondly, the Procuring Agency has not received any request from a prospective bidder for further extension in the bids' submission deadline, which, if received, could be a reasonable ground for deciding further extension in the bid submission deadline for the sake of broader competition. Hence, the Committee decided to open and evaluate the single bid (technical proposal only) in the presence of the bidders' representatives in accordance with the criteria and other terms and conditions mentioned in the RFP Document.

The state of the s

nentioned in

3/

- 6. After that, the Committee opened the sealed bid or proposal initially opened the envelope marked as 'Technical Proposal' and handed over another envelope in the sealed form marked as 'Financial Proposal' to the Procuring Agency for its custody without being opened as per the procedure prescribed under the SPP Rules. The Committee then undertook a preliminary assessment, including an eligibility verification check, to ensure that the bids received complied with essential requirements and terms & conditions of the RFP Document. Based on it, the Committee compiled/ prepared a report ('Preliminary Evaluation and Eligibility Report').
- 7. Subsequently, the Committee decided that each member individually shall undertake an independent and objective evaluation of the bidder's technical proposal for eligibility verification check and then assign the points, as applicable, using the RFP Document points-scoring system and conditions mentioned thereunder as a yardstick. Each member shall indicate the points assigned under each criterion by compiling a report in the prescribed format prepared by the Procuring Agency; such exercise will be completed within a reasonable time. It was further decided that the Committee shall seek the clarifications, if any, required from the bidder before finalizing the evaluation strictly in accordance with the SPP Rules.

8. The meeting ended with a vote of thanks to and from the Chair.

(**Me**mber) Salik Naveed Section Officer – II

Forest & Wildlife Department

Jeewat Rai
Assistant Chief (Agriculture)
Planning & Development Department

(Member)
Muhammad Naeem Khanzada
Deputy Secretary (Dev-I)
Finance Department

(Member/ Secretary)
Rab Dino Khatti
Divisional Forest Officer
Direction Division Hyderabad
Forest & Wildlife Department

(Chairman)
Riaz Ahmed Wagan
Chief Conservator of Forests
(Mangroves & Rangelands)
Forest & Wildlife Department



SUBJECT:

MINUTES OF THE THIRD MEETING OF THE CONSULTANT SELECTION COMMITTEE TO REVIEW AND DISCUSS THE EVALUATION OF BID (TECHNICAL PROPOSAL ONLY).

A meeting of the Consultant Selection Committee ('Committee') constituted vide Forest & Wildlife Department (F&WLD) ('Procuring Agency') notification dated 7<sup>th</sup> December 2022 for procurement of consulting services to develop carbon emission reduction & carbon removal program through forestation project under public-private partnership mode ('Assignment') was held on 30<sup>th</sup> October 2023 at 3.30 p.m. under the chairmanship of the Chief Conservator of Forests (Mangroves & Rangelands) Sindh at the Committee Room of the PPP Unit, Finance Department, to review the technical evaluation results prepared by the Procuring Agency's Committee members and seek clarifications from bidder in accordance with the criteria and other terms & conditions reflected in the RFP following the SPP Rules, 2010 ('SPP Rules').

- At the outset, the Chair welcomed the Committee members and then asked the Secretary/ Divisional Forest Officer Direction Division Hyderabad, F&WLD, to brief the forum on the bidding process, including the evaluation results and clarifications required from the bidder pursuant to the such evaluation results completed so far.
- The Secretary apprised the forum that the Procuring Agency, under the instant procurement Assignment, received only a single sealed bid opened (technical proposal) by the Committee, and subsequently, the proposal softcopy shared by the Procuring Agency among the Committee members for their independent review and assessment as decided in last meeting. Meanwhile, the Procuring Agency Committee's members undertook a detailed evaluation of the bidder's technical proposal and prepared/ compiled the following reports as part of the bid evaluation report ('Evaluation Reports'), keeping in view the RFP Documents criteria and other terms & conditions as a benchmark (copies enclosed):
  - Preliminary Evaluation Report
    - o RFP Document Requirements (annexed at page 4)
    - Documents Checklist (annexed at page 5)
  - Preliminary Evaluation and Eligibility Report (annexed at pages 6 & 7)
  - Technical Evaluation Report (annexed at pages 8 & 9)
- 4. The Secretary further apprised that the Procuring Agency's Committee members while evaluating the proposal observed that the bidder had submitted an incomplete or partial information in terms of the RFP Documents **following conditions** that require some clarifications with the supporting documents from the bidder in terms of ITC Clauses 18.1, 13.1, 6.1, and 2.2 of the RFP Documents, which stipulates that 'the Procuring Agency reserves the right to crossverify or call **further information/ documents**, if deemed necessary during the bidding process, to ensure reliability of information and capability of bidder. Bidder's non-submission of the tequired document(s) or information on time may result in disqualification or non-scoring of a particular credential, as the case may be.'

Sr. RFP Documents Remarks

Eligibility Criteria (ITC Clauses 18.1, 13.1, 6.1, 2.2)

**Experience:** Bidder (in case of a consortium, technical member) must have completed at least one (1) assignment related to the forestland for land use mapping or planning or carbon estimation project completed during the last fifteen (15) years;

The bidder submitted reports together with undertakings and completion certificates issued and duly signed by the Chief Conservative of Forests Sindh Mangroves & Rangelands Sindh Karachi. Further, the Procuring Agency's members in the meeting authenticate that claimed projects milestones satisfactorily completed

The season of th

15

by M/s ECCIDE, which is consortium's technical member. The bidder has proposed/ submitted Key Professional Staff: Bidder (in case of a consortium, all the key staff members, including any member, as applicable) must have and propose all the Carbon Management Expert working eligible key professional staff as listed under technical with the Pakistan Forest Institute, a evaluation criteria, and each Consortium member firm public sector organization. The RFP must place at least one (1) and lead member firm should the bidder Documents require place at least two (2) key professional staff; proposing any staff from a public sector organization to submit an NOC issued by such organization that need to be included. The bidder is fulfilling the eligibility Financial Turnover: Bidder must have an average annual criteria; however, the audited financial financial turnover of at least PKR 250 million during the last reports in respect of M/s ECCIDE and three years, as verifiable from the financial statements M/s HMCO, being the consortium audited by a certified chartered accountant in Pakistan or members, are required in terms of the as applicable. However, the bidder, in the case of a RFP Documents requirements. consortium, the Lead Member alone must have an average annual financial turnover of at least PKR 150 million, and each other members collectively must have an average annual financial turnover of at least PKR 100 million during the last three (3) years; Technical Evaluation Criteria (ITC Clause 18.1) General Experience: Bidder's (in case of a consortium, As in para 4(I) above. technical members) experience of feasibility study of forest and/ or natural resources, such as fisheries/ wildlife, etc., related projects completed during the last fifteen (15) years (1.5 points for each project) Relevant Experience: Bidder (in case of a consortium, technical member) experience relating to forestland for land use mapping or planning and/ or carbon estimation project with a minimum area, listed below, completed during the last fifteen (15) years: (a) ≥ 10,000 acres (5 points per project); (b) ≥ 7,500 and < 10,000 acres (4 points per project);</p> (c)  $\geq 5,000$  and < 7,500 acres (3.0 points per project); (d)  $\geq$  2,500 and < 5,000 acres (2.5 points per project). VI. Relevant Experience: Bidder (in case of consortium, technical or financial members) experience in preparation of allometric equations of various tree species for carbon estimations for any carbon sequestration project/ document completed during the last fifteen (15) years (3 points per for each project)

During this discussion, one of the Committee members raised a query as to whether the SPP Rules allow the Procuring Agency to seek additional documents, apart from clarifications, from the bidder once the bid is received/ opened and in the evaluation stage. In response, it was clarified that the SPP Rules do not bar the Procuring Agency from seeking additional documents or information from the bidder during the evaluation stage, provided that such a request needs to comply with the requirements laid down under Rule 43 of the SPP Rules. The reliance in this regard can also be placed on the SPPRA's review appeal decisions as publicly accessible via SPPRA's PPMS website, i.e., <a href="http://e.pprasindh.gov.pk/reviewcommittee">http://e.pprasindh.gov.pk/reviewcommittee</a>.

Given the above, the Committee unanimously decided that the Procuring Agency may seek all the requisite clarifications from the bidder in writing within five (5) days to be reckoned with effect from the issuance of the letter ('Request for Clarification of Bid'), following Rule 43 of the SPP Rules read together with the ITC Clauses 18.1, 13.1, 6.1 & 2.2 of the RFP Documents. The Committee further decided to call the next meeting on 06<sup>th</sup> November 2023 at \$\frac{1}{2}\$

16

p.m. to finalize the technical evaluation results and determine the further course of action in accordance with the SPP Rules.

7. The meeting ended with a vote of thanks to and from the Chair.

(Member)
Salik Naveed
Section Officer – II
Forest & Wildlife Department

Jeewat Rai
Assistant Chief (Agriculture)
Planning & Development Department

(Member)
Muhammad Naeem Khanzada
Deputy Secretary (Dev-I)
Finance Department

(Member/ Secretary)
Rab Dino Khatti
Divisional Forest Officer
Direction Division Hyderabad
Forest & Wildlife Department

(Chairman)
Riaz Ahmed Wagan
Chief Conservator of Forests
(Mangroves & Rangelands)
Forest & Wildlife Department



SUBJECT:

MINUTES OF THE FOURTH MEETING OF THE CONSULTANT SELECTION COMMITTEE TO DISCUSS/ REVIEW AND FINALIZE THE EVALUATION OF BID (TECHNICAL PROPOSAL ONLY).

A meeting of the Consultant Selection Committee ('Committee') constituted vide Forest & Wildlife Department (F&WLD) ('Procuring Agency') notification dated 7<sup>th</sup> December 2022 for procurement of consulting services to develop carbon emission reduction & carbon removal program through forestation project under public-private partnership mode ('Assignment') was held on 06<sup>th</sup> November 2023 at 04.00 p.m. under the chairmanship of the Chief Conservator of Forests (Mangroves & Rangelands) Sindh at the Committee Room of the PPP Unit, Finance Department, to discuss/ review and finalize the technical evaluation results in accordance with the criteria and other terms & conditions of the RFP Documents.

- 2. At the outset, the Chair welcomed the Committee members. Subsequently, the Secretary/ Divisional Forest Officer Direction Division Hyderabad, F&WLD, updated the forum that the Procuring Agency, pursuant to the Committee's decisions held in the last meeting, issued a letter dated 01st November 2023 ('Request for Clarification of Bid'), whereby the bidder, i.e., EMC-ECM-EYF-HMC, was advised to furnish the requisite clarification on the matters within five (5) days, enabling the Committee to conclude the results in accordance with the SPP Rules. In response, the bidder furnished the required clarifications ('Clarification Document') containing the information within the stipulated time.
- 3. The Secretary highlighted that the bidder's clarifications, including the supporting documents, have been thoroughly reviewed/ examined by the Procuring Agency in terms of the basic parameters, eligibility, and technical evaluation criteria. As a result, the Procuring Agency found the bidder's technical proposal substantially compliant in terms of material requirements of the RFP Documents. However, the bidder submitted the documents against technical evaluation criteria (general and relevant experience as laid down in 1.1.1, 1.2.1, and 1.2.2 of the RFP Documents) that were found missing the supporting documents, mainly the contract agreements or work orders against some of the claimed projects/ milestones, which the Procuring Agency has not considered for the purposes of awarding points as per the RFP. Nevertheless, the bidder obtained the points exceeding the minimum qualifying points as required under RFP Documents.
- 4. The Committee further discussed the bidder's Clarification Documents, including audited financial statements, work orders, contract agreements, completion certificates or its substantial evidence, registration with professional bodies, etc., and found/ declared the bidder, i.e., EMC-ECM-EYF-HMC, as substantially compliant or eligible, and technically qualified in terms of the criteria and other terms & conditions of the RFP Documents. However, during this assessment, the Committee cross verified the bidders' provided information through credible and reliable sources using the websites of FBR, PEC, PPPA, SPPRA, PPRA, and EPA, etc., to ensure the authentication of given information to a possible level before finalizing the technical evaluation results considering the RFP Documents requirements.
- 5. Subsequently, the Committee, in consideration of discussion and feedback offered by each member, updated/ finalized the evaluation results, i.e., the Preliminary Evaluation and Eligibility Report and Technical Evaluation Report, based on which the bidder, i.e., EMC-ECM-EYF-HMC, obtained a total 80.25 out of 100 points, thus exceeding the minimum qualifying points of 75 out of 100 as required under the RFP Documents. Hence, the bidder was found eligible for the opening of the sealed financial bid in accordance with the criteria given in the RFP Documents as per Rules 66(7), 42(1) & 46(2)(e) of the SPP Rules.
- 6. The Committee then decided to open the sealed financial proposal publicly in the presence of the bidder's representative by convening the next meeting on 14<sup>th</sup> November 2023 at 11.00 a.m. in terms of Rules 41(4) & 46(2)(g) ibid. In this connection, the Committee advised the Procuring Agency to notify the bidder in writing to attend the scheduled meeting, being the

Judy .

18

technically qualified bidder, for witnessing the opening of financial bids in terms of the ITC Clause 18.2 of the RFP Documents.

7.

The meeting ended with a vote of thanks to and from the Chair.

(Member) Salik Naveed

Section Officer – II Forest & Wildlife Department (Member) Jeewat Rai

Assistant Chief (Agriculture)

Planning & Development Department

(Member)

Muhammad Naeem Khanzada Deputy Secretary (Dev-I)

Finance Department

(Member/ Secretary)

Rab Dino Khatti Divisional Forest Officer Direction Division Hyderabad

Forest & Wildlife Department

(Chairman)

Riaz Ahmed Wagan Chief Conservator of Forests (Mangroves & Rangelands)

Forest & Wildlife Department



# SUBJECT: MINUTES OF THE FIFTH MEETING OF THE CONSULTANT SELECTION COMMITTEE TO OPEN AND EVALUATE THE BID (FINANCIAL PROPOSAL).

A meeting of the Consultant Selection Committee ('Committee') constituted vide Forest & Wildlife Department (F&WLD) ('Procuring Agency') notification dated 7<sup>th</sup> December 2022 for procurement of consulting services to develop carbon emission reduction & carbon removal program through forestation project under public-private partnership mode ('Assignment') was held on 14<sup>th</sup> November 2023 at 11.00 a.m. under the chairmanship of Chief Conservator of Forests (Mangroves & Rangelands) Sindh at the Committee Room of the PPP Unit, Finance Department, to open and evaluate sealed financial bid of technically qualified bidder following the selection steps as laid down under Rule 66 of the SPP Rules, 2010 ('SPP Rules').

- 2. At the outset, the Chair welcomed the Committee members and the bidder's authorized representatives. Subsequently, the Secretary/ Divisional Forest Officer Direction Division Hyderabad, F&WLD, updated the forum that the Procuring Agency, pursuant to the Committee's decision held in the last meeting, issued a letter via mail/ email to the technically qualified bidder with advice to depute its representative to attend the meeting for opening sealed financial proposal. In response, the bidder has deputed their representatives present to witness the bids opening.
- 3. Initially, the Secretary read aloud the name of the technically qualified bidder and its total points obtained under technical evaluation in terms of ITC Clause 19.1 of the RFP Documents. After that, the Committee opened the sealed financial proposal of the technically qualified bidder in the presence of its representatives and read aloud and recorded the total amount of the quoted bid and bid security tabulated below. Besides, the Chair encircled the bid price, and all the members signed each page of the financial proposal in terms of Rules 41(4) to (9) of the SPP Rules. The Committee then checked computational errors to correct the same as per ITC Clause 19.2 of the RFP Document; however, the Committee did not observe any arithmetic error.

Sr. Bidder's Name Te	chnical Score	Bid Price	Bid Security
I. EMC-ECM-EYF-HMC	80.25	216,000,000/-	4,320,000/-

- 4. After that, the Committee prepared the combined technical & financial and bid evaluation reports, pursuant to which the bid submitted by the bidder, i.e., EMC-ECM-EYF-HMC, found the most advantageous bid in accordance with the criteria and other terms and conditions of the RFP Documents.
- Based on the results, the Committee recommended the Procuring Agency for awarding the contract to EMC-ECM-EYF-HMC within the bid validity period, subject to redressal of the grievances, verification of the bidder's bid security and approval of the Competent Authority in terms of Rules 14, 31, 37, 45 & 49 of the SPP Rules. The Committee further recommended that the Procuring Agency shall ensure adherence with governed procurement rules, including the policy instructions framed thereunder, as required for compliance during the bidding process, i.e., till the awarding of the procurement contract and disclosing such information through public portals.

The meeting ended with a vote of thanks to and from the Chair.

(Member) Salik Naveed

7.

Section Officer – II Forest & Wildlife Department Jeewat Rai
Assistant Chief (Agriculture)
Planning & Development Department

(Member)

Muhammad Naeem Khanzada Deputy Secretary (Dev-I) Finance Department (Member/ Secretary)

Rab Dino Khatti
Divisional Forest Officer
Direction Division Hyderabad
Forest & Wildlife Department

(Chairman)
Riaz Ahmed Wagan

Chief Conservator of Forests (Mangroves & Rangelands) Forest & Wildlife Department



FEASIBILITY STUDY AND TRANSACTION ADVISORY SERVICES FOR THE DEVELOPMENT OF CARBON EMISSION REDUCTION & CARBON REMOVAL PROGRAM THROUGH FORESTATION PROJECT UNDER

### ATTENDANCE SHEET

THURSDAY—THE 12th October, 2023 AT 04:45 PM at Barrack No. 10, 4-A, Forest & Wildlife Department, Government of Sindh, Karachi.

Sr. No.	Name of firm	Representative	Contact No.	Email address	Signature
J	EMC Pages 2	Tanser.	0301827719		Ar Signature
2.	EMCPakistan	Muhammad Hasceb	0300 1881440	baseeb e emc.com.pk	021
					<u>.                                    </u>

THE STATE OF THE S

#### **MEETING**

FEASIBILITY STUDY AND TRANSACTION ADVISORY SERVICES FOR THE DEVELOPMENT OF CARBON EMISSION REDUTION & CARBON REMOVAL PROGRAMME THROUGH FORESTATION PROJECT UNDER PUBLIC- PRIVATE PARTNERSHIP MODE

Tuesday 14<sup>th</sup> November, 2023 @ Committee Room of Public Private Partnership (PPP) Unit, Finance Department, 7<sup>th</sup> Floor, A.K Lodhi Complex, Sindh Secretariate Complex No. 06, Karachi

S#	Name	Designation	Department FIRM	Contact No.	Email Address	Signature
1	Syled Modeem Arif.	M.D of CEO.	EMC Pakiston	0300-823054	nodeem@ emc.com.px	EN.
2	Muhammad Haseeb	Director/ Environmental Specialist	EMC Pakistan	0360-1881440	hoseeb l emc.com.pk	Ond
3						
4				- 200-00-00-00-00-00-00-00-00-00-00-00-00-		
5	3					



#### NO.PD/PPPN/FWD/PROC/FSTA/2023-24 GOVERNMENT OF SINDH FOREST & WILDLIFE DEPARTMENT

Karachi, dated the 14th November 2023

To.

The Manager, United Bank Ltd...

0149 - Shaheed-e-Millat Road. Shahra-e-Faisal Junction,

Karachi.

Subject:

BID SECURITY VERIFICATION IN TERMS OF RULE 37(3) OF THE SPP

RULES, 2010.

Reference:

Request for Proposal and its Corrigendum No. I published in the national dailies: Express Tribune, Kawish, and Jang dated 6th/9th September, and 02nd October 2023, respectively ('RFP'), for procurement of the consulting services in respect of a feasibility study and transaction advisory services for the development of carbon emission reduction & carbon removal program through forestation program under public-private partnership mode ('Assignment') in accordance with Sindh

Public Procurement Rules, 2010 ('SPP Rules')

Reference is made to the RFP floated by the Forest & Wildlife Department. Government of Sindh ('Procuring Agency') for solicitation of bids from bidders with respect to the Assignment titled above in accordance with the SPP Rules.

- In connection to the above, the undersigned would like to communicate that M/s EMC Pakistan (Pvt) Limited together with M/s ECCIDE Consultancy (Pvt) Limited, EY Ford Rhodes, and Haidermota & Co. ('Bidder' or 'Principal') submitted a bid/ proposal along with bid security in the form of a pay order bearing Stationary/ Reference No. 18523707 dated 28th September 2023 ('Pay Order') issued by United bank Ltd., 0149-Shaheed-e-Millat Road, Karachi, ('Issuing Bank') in favor of the Secretary, Forest & Wildlife Department, Government of Sindh ('Beneficiary').
- The bid security issued in the form of Pay Order or otherwise and submitted by a Bidder along with its bid/ proposal to the Procuring Agency requires verification by the head office of the Issuing Bank in terms of the Rule 37(3) of the SPP Rules that spells-out that 'the procuring agency shall get the bid security verified in the following form or manner: (a) All bid securities of contracts with estimated cost up to Rs.50.00 million (Rupees fifty million) shall be verified by the issuing agency; (b) All bid securities of contracts with estimated cost above Rs.50.00 million shall be verified by the Head Office of the issuing agency.'

Keeping in view of the above, it is requested to verify/ authenticate the genuineness of the Pay Order to this office via mail or email, address mentioned below, for needful action, as required under the SPP Rules.

An early response in this regard shall be highly appreciated

Divisional Forest Officer Direction Division Hyderabad Forest & Wildlife Department

Address: Office of Chief Conservator of Forests, Sindh (Mangroves & Rangelands) Forest Campus, Jinnah Avenue Model Colony, Karachi.

Email: ppp.fsta@gmail.com Phone No. +92 21 99203647

5.



#### UNITED BANK

0149-SHAHEED-E-MILLAT ROAD, KARACHI

Date: 14-NOV-2023

Time: 04:03:08 PM

#### PAYMENT BANK INSTRUMENT VERIFICATION LETTER:

THIS IS TO CERTIFY THAT UNDERMENTIONED PAYMENT INSTRUMENT DETAILS ARE VALID.

Cheque Type:

CC

Cheque Status:

SOL-Sold

Currency:

PKR

Instrument Number:

18523707

Issuing Date:

28-Sep-2023

Issuing Bank:

UNITED BANK LIMITED

Issuning Branch:

0149-SHAHEED-E-MILLAT ROAD, KARACHI

Beneficiary Name:

SECRETARY, FOREST & WILDLIFE DEPARTMENT, GOVT. OF SINDH ON A/C EMC PAKISTN PVT LTD

Amount in PKR:

4,320,000.00



Disclaimer: Issued against specific request of the Beneficiary / Remitter With no risk & responsibility borne by the bank or any of its official. This is a computer generated letter & does not require signature or stamp.



SUBJECT: CERTIFICATE FOR VERIFICATION OF BID SECURITY.

Reference:

Request for Proposal and its Corrigendum No. I floated by the Forest & Wildlife Department, Government of Sindh ('Procuring Agency') through publishing in the national dailies: Express Tribune, Kawish, and Jang dated 6th/9th September, and 02nd October 2023, respectively ('RFP'), and posting the same along with the RFP Document dated 06th September 2023 ('RFP Documents') on the Procuring Agency and SPPRA's PPMS websites at ID # T01936-23-0001 dated 06th September 2023 for solicitation of bids from eligible bidders (individual firms or consortia) in respect the feasibility study & transaction advisory services for the development of carbon emission reduction & carbon removal program through forestation project under public-private partnership mode ('Assignment') in accordance with SPP Rules, 2010 ('SPP Rules')

This is to certify that the Procuring Agency verified the bid security received from bidder in response to the Assignment's RFP mentioned above in compliance with Rule 37(3) of the SPP Rules.

2. This certificate is being issued by the Procuring Agency for posting along with the evaluation results on the SPPRA's PPMS website in compliance with Rule 45 of the SPP Rules, read in conjunction with the Sindh Public Procurement Regulatory Authority's Instructions circulated vide policy letter No. MD/SPPRA/Policy Letters/23-24/0258 dated 16<sup>th</sup> October 2023.

(Riaz Ahmed Wagan)
Chief Conservator of Forests
(Mangroves & Rangelands)

Forest & Wildlife Department

Address: Office of Chief Conservator of Forests, Sindh (Mangroves & Rangelands) Forest Campus, Jinnah Avenue Model Colony, Karachi



#### SUBJECT: CERTIFICATE FOR BID PRICE IN TERMS OF THE SPP RULES.

Reference:

Request for Proposal and its Corrigendum No. I floated by the Forest & Wildlife Department, Government of Sindh ('Procuring Agency') through publishing in the national dailies: Express Tribune, Kawish, and Jang dated 6th/9th September, and 02nd October 2023, respectively ('RFP'), and posting the same along with the RFP Document dated 06th September 2023 ('RFP Documents') on the Procuring Agency and SPPRA's PPMS websites at ID # T01936-23-0001 dated 06th September 2023 for solicitation of bids from eligible bidders (individual firms or consortia) in respect the feasibility study & transaction advisory services for the development of carbon emission reduction & carbon removal program through forestation project under public-private partnership mode ('Assignment') in accordance with SPP Rules, 2010 ('SPP Rules')

This is with reference to the Assignment's RFP mentioned above, whereby the Procuring Agency, by the bids' submission deadline, i.e., 12th October 2023, received the bid from a single bidder comprising a consortium led by M/s EMC Pakistan (Pvt) Limited together with M/s ECCIDE Consultancy (Pvt) Limited, EY Ford Rhodes), and Haidermota & Co. ('EMC-ECM-EYF-HMC'), which the Consultant Selection Committee ('Committee') decided to open (technical proposal only) in consideration of the SPP Rules.

- The Procuring Agency's Committee opened the bids (technical proposal) publicly, in the presence of the bidder's authorized representatives, on the bids submission deadline and evaluated the same in a manner prescribed in advance following the criteria and other terms and conditions laid down in the RFP Documents in accordance with the SPP Rules.
- Upon completing the evaluation of technical proposals, the Committee declared the EMC-ECM-EYF-HMC as a technically qualified bidder whose bid (financial proposal) was subsequently opened on 14th November 2023 and found its total quoted bid for undertaking the Assignment acceptable compared to the Procuring Agency's financial estimates as calculated and publicly disclosed via the SPPRA's PPMS website during the procurement planning stage.
- Given the above, the Committee recommends the Procuring Agency awarding the Assignment's contract to the bidder subject to the approval of the Competent Authority and fulfilling all the codal requirements as applicable under the governed procurement framework.

This certificate is being issued by the Committee for posting along with evaluation results on the SPPRA's PPMS website in compliance with Rule 48, read with Rule 45 of the SPP Rules, and d guidelines as applicable under the governed procurement framework. instructions

(Member) Salik Naveed

Section Officer - II Forest & Wildlife Department

(Member) Jeewat Rai

Assistant Chief (Agriculture)

Planning & Development Department

(Member)

Muhammad Naeem Khanzada

Deputy Secretary (Dev-I)

Finance Department

(Member/ Secretary)

Rab Dino Khatti

Divisional Forest Officer

Direction Division Hyderabad Forest & Wildlife Department

Riaz Ahmed Wagan Chief Conservator of Forests (Mangroves & Rangelands)

(Chairman)

Forest & Wildlife Department



SUBJECT: CERTIFICATE FOR THE BIDDERS' GRIEVANCES REDRESSAL IN TERMS OF SPP RULES.

Reference:

Request for Proposal and its Corrigendum No. I floated by the Forest & Wildlife Department, Government of Sindh ('Procuring Agency') through publishing in the national dailies: Express Tribune, Kawish, and Jang dated 6th/9th September, and 02nd October 2023, respectively ('RFP'), and posting the same along with the RFP Document dated 06th September 2023 ('RFP Documents') on the Procuring Agency and SPPRA's PPMS websites at ID # T01936-23-0001 dated 06th September 2023 for solicitation of bids from eligible bidders (individual firms or consortia) in respect the feasibility study & transaction advisory services for the development of carbon emission reduction & carbon removal program through forestation project under public-private partnership mode ('Assignment') in accordance with SPP Rules, 2010 ('SPP Rules')

This is with reference to the Assignment's RFP mentioned above, whereby the Procuring Agency, by the bids' submission deadline, i.e., 12<sup>th</sup> October 2023, received the bid from a single bidder comprising a consortium led by M/s EMC Pakistan (Pvt) Limited together with M/s ECCIDE Consultancy (Pvt) Limited, EY Ford Rhodes), and Haidermota & Co. ('EMC-ECM-EYF-HMC'), which the Consultant Selection Committee ('Committee') opened (technical proposals only) publicly the on the bids submission deadline.

- 2. The Committee undertook a detailed evaluation of the bidder's technical proposal and then decided to open the bidder's sealed financial proposal being a technically compliant bid. Subsequently, the Committee opened the bidder's financial proposal publicly, in the presence of bidder's representatives, on 14<sup>th</sup> November 2023 and evaluated the same in a manner prescribed in advance following the criteria and other terms and conditions laid down in the RFP Documents in accordance with the SPP Rules.
- 3. Upon completing of the evaluation of bid, the Committee reviewed and approved the evaluation reports based on the confirmation extended by the Procuring Agency, including its complaints redressal committee, that it has not received any complaints (through mail/ e-mail/ PPMS portal) from a bidder relating to the aforementioned RFP's bidding process completed so far, i.e., till the finalization and approval of the evaluation report for the purpose of public disclosure in terms of Rule 45 of SPP Rules.
- 4. This certificate is being issued by the Committee for posting along with the evaluation results on the SPPRA's PPMS website in compliance with Rule 45 of the SPP Rules, read with the Sindh Public Procurement Regulatory Authority's Instructions circulated vide policy letter No. Dir(A&F)/SPPRA/Policy-01/2019-20/0433 dated 20<sup>th</sup> August 2019.

5. By issuing this certificate, the Committee advises the Procuring Agency to ensure addressing the bidders' complaints, if received henceforth to the procurement contracts award, in a timely and judicious manner, strictly observing the SPP Rules, including instructions/ guidelines relating to it as applicable under the governed procurement framework.

(Member)

Salik Naveed Section Officer – II Forest & Wildlife Department (Member) Jeewat Rai

Assistant Chief (Agriculture)

Planning & Development Department

(Member)

Muhammad Naeem Khanzada Deputy Secretary (Dev-I)

Finance Department

(Member/ Secretary)

Rab Dino Khatti Divisional Forest Officer Direction Division Hyderabad Forest & Wildlife Department (Chairman)
Riaz Affined Wagan
Chief Conservator of Forests
(Mangroves & Rangelands)

Forest & Wildlife Department